MACHINE TOOLS (INDIA) LIMITED

CORPORATE PRESENTATION
Machine Tools (India) Limited was registered and incorporated in August 1928 as a Private Limited with the majority shares held by a British National. In 1954 John Brown and Company Limited, U.K. acquired the controlling interest in the Company.

The remaining shares of the Company were gradually acquired by John Brown and Company Limited. In 1957 the Company became a wholly owned subsidiary of John Brown and Company Limited, UK. Subsequently in 1991, capital structure was reorganized and is now wholly owned by Indian Nationals.

1928 - MTI was registered and incorporated
1928 - India Hockey team was formed and we won our first Olympic medal
We provide cutting edge advances in technology, through innovative thinking and revolutionary new ideas with a focus on:

- Successfully commercializing ideas and products
- Building a customer oriented organization
- Creating customized solutions
We are responsible for our decisions and actions. We honor commitments. We are truthful and ethical; therefore, we trust and have consideration for each other. We treat others as we would like to be treated ourselves -- with respect.

PRODUCT LEADERSHIP
EXCELLENCE IN PERFORMANCE
CUSTOMER SATISFACTION
MAINTAIN OUR MARKET LEADERSHIP
GENERATE NEW AVENUES OF BUSINESS

We are responsible for our decisions and actions. We honor commitments. We are truthful and ethical; therefore, we trust and have consideration for each other. We treat others as we would like to be treated ourselves -- with respect.
- Wide range of products
- Represents world leaders manufacturing state of art machines
- Team of well qualified engineers to promote sales and assist customers in selection of machinery
- Ready access to important customers
- Strong after sales service with large number of factory trained engineers
- Ongoing program for training of sales and service engineers
- Good technical & commercial support from principals
- Availability of funds to cover supply of equipment to customer in Rupees
- Stocking of spare parts to meet customer needs
- Annual preventive maintenance contracts for machines and measuring instruments
- Demonstration and job work undertaken on machines and instruments at Metrology Centre, Bangalore
- Hard core and aggressive marketing strategies
- Introducing state of art technologies for manufacturing
- Equipped to train customers’ staff in operating the machines
- Provide prompt and efficient after sales service
- Regular training program for engineers at manufacturers’ works
- Wide marketing network
• 228 dedicated employees
• 65 committed and skilled service engineers
• 53 highly motivated sales and application engineers
• 65 dedicated service personnel engineers

• All trained at Principals’ works

• Average of 15 + years experience

• Mix of mechanical, electrical, and electronics discipline

• Service engineers are stationed across branch offices to cater to customers promptly across the country
Our Strengths – Infrastructure

• Every office is working on a secure online ERP system for quick enquiry & order processing

• Broadband Internet connectivity at all offices

• Mobile Internet connectivity for most engineers

• FTP facility for individual customers

• International Calling facility with each branch office

• Critical Spare parts stocking at branch offices
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<th>Principals</th>
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<td>Milling</td>
<td>Nicolas-Correa (Spain), Mitsui Seiki (Japan), Heller (Germany)</td>
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<td>Grinding</td>
<td>Landis (UK), Micron (Japan), Robbi (Italy)</td>
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<td>SHEET METAL</td>
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<td>Laser Cutting</td>
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<td>Bending</td>
<td>Baykal Machinery (Turkey)</td>
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<td>METROLOGY AND QUALITY CONTROL</td>
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<tr>
<td>CMM, Portable CMM, Optical CMM, Laser scanners, Vision based measurement, Large size measurement</td>
<td>Nikon (Japan), Taylor Hobson (UK)</td>
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<td>Product Group</td>
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<tr>
<td>WELDING AND ALLIED EQUIPMENTS</td>
<td>Arc welding machines, Welding consumable, Laser welding machines, Plasma/oxy cutting machines, Complete welding solutions</td>
<td>Lincoln Electric (USA)</td>
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<td>METAL FORMING</td>
<td>Mechanical Presses, Hydraulic Presses, Forging presses, Friction screw presses, Electric upsetting machines, Crank Presses</td>
<td>Bret-Bliss (France), Murraro (Italy)</td>
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<td>Spring Coiling Machines, Wire Bending Machines</td>
<td>Wafios (Germany),</td>
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<td>TUBE AND PIPE MAKING</td>
<td>Tube end processing machinery, pipe cutting machines</td>
<td>Mewag (Germany)</td>
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<tr>
<td>GEAR MACHINERY</td>
<td>Hobbing machines, Shaping machines, Gear grinding</td>
<td>Kapp O’ Niles (Germany), GearSpect (Czech Republic)</td>
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</table>
- Vertical machining centers
- Horizontal machining centers
- 3 axes machines
- 5 axes machines
- 5 axes single/double spindle machines for aerospace/power generation applications
- Large machines
- High speed machining
- High accuracy up to 1 micron machines
- Machines for mould and die applications
- Bar milling machines
- Turn Mill centers

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• Surface grinding machines
• Cylindrical grinding machines
• Double disc grinding machines
• Creep feed grinding machines
• Tool and cutter grinding machines
• Jig grinding machines
• Center less grinding machines
• Special grinding machines for
  • Camshaft/crankshaft/bearings
• Internal grinding machines
• Gear grinding machines
• Internal/external thread grinding machines
• Turbine blade grinding machines
• Optical profile grinders
• Tool room lathes
• 2/4 axes CNC lathes
• Twin spindle checkers
• Opposing spindle lathes
• Swiss lathes
• Wheel lathes
• Vertical lathes
• Turning centers
• Turn mill centers
• Multitasking machines
• Cam machines
• Hard turning machines
• Drilling machines

• Tapping machines

• Drill/tap centers

• Jig Boring

• Horizontal/Vertical

• Boring centers

• Gun drilling
- Punching
- Shearing
- Bending
- Water jet cutting
- Laser cutting
- Plasma cutting
- Presses
- Cold headers

Largest Service Network Customer Value
Product Group – Metal Forming Machines
- Coordinate Measuring Machines
- Big size CMM for measuring complete car body
- Portable CMM
- Moving arm CMM
- Vision based inspection
- Infrared scanning inspection
- Profile Projectors
- Gear measuring machines and instruments
- Optical alignment measurement equipment
- Surface measurement
- Hardness testing equipment
- Roundness measuring instruments
- Spring making machines
- Tube processing machines
- Bar machining
- Polishing machines
- Machines for electrical industry
- Machines for Railway applications
- Cold forming machines
- Spine rolling machines
- Tube expanders
- Roller burnishing tools
- Laser marking and engraving machines
• Welding machines
• Laser welding machines
• Pipe cutting machines
• Plasma cutting machines
• Friction Welding machines
• Panel Welding machines
• Welding consumables
SOME EXAMPLES

Industries we serve – Aerospace
Industries we serve – Medical
SOME EXAMPLES

Industries we serve – Bearing Industry
Industries we serve – Power Generation
Industries we serve – General & Heavy Engineering
Some of our valued Private Sector customers include...

- Kirloskar
- ABB
- Toshiba
- Alstom
- NBC Bearings
- MICO (Bosch Group)
- Elecon
- Ashok Leyland
- Siemens
- Ford
- Bajaj
- Renault Nissan
- NRB Bearings
- TVS
- Rico
- Rothe Erde India
- LMW
- Kalyani
- Audi
Some of our valued Private Sector customers include…

- Tata Motors
- Eicher Tractors
- Hero
- ThyssenKrupp
- Honda
- Craftsman
- ISGEC
- Mahindra
- Eaton
- AMTEK
- Wheels India Limited
- Aditya Birla
- Hindalco
- Hyundai
- Maruti
- General Motors
- Kalyani
Some of our valued Government customers include…
Our offices

Corporate Office
Imperial Chambers, SS Tolani Marg, Ballard Estate, Mumbai -400001
Tel: 91-22-22612261, 43404340
Fax: 91-22-22614729, 22695379
Email: sales.bom@mactool.com

Head Office
284, Sultan Sadan II,West End Marg, Lane No 3, Saidulajab, Mehrauli, New Delhi – 110030
Tel: 91-11-29535555, 29533521
Fax: 91-11-29533030
Email: sales.del@mactool.com

Registered Office :
56/A, Mirza Ghalib Street Kolkata – 700016
Thank you for your time

Our promise
With utmost respect to Human Values, we promise to serve our customers with Integrity, through Innovative, Value for Money solutions, by Applying Thought, day after day.